



SHAY ARAD

Address: 761 Minna St |Phone: [1\(770\)765-7225](tel:1(770)765-7225) | Business
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EXPERIENCE IN LIFE AND INTERESTS

DJ, waiter, driver, salesman, food delivery driver, flowers delivery driver, catering manager, scooter repair manager at Domino's Pizza, facility manager, cashier, salesman trainer, manager, handyman, event manager, website design, WordPress website developer, native apps developer, Siberian CMS, HTML, CSS, Word, PDF, Office, windows, smartphones, pc, windows software,

SKILLS SUMMARY

- Coffee Barista & kitchen skills
- Websites Developer
- Android & iOS Apps Developer
- Consulting service for web development
- Leadership
- Management skills
- Event manager
- Hospitality manager
- Organized
- Clean
- Professional
- Problem solving
- Customer service and sales
- Time management
- Creative
- Think outside the box
- Teamwork

SPECIALIZATION SKILLS

- WordPress
- Html
- CSS
- Siberian CMS
- Problem solving

LAST 4 JOBS EXPERIENCE

WORK # 1 - Currently place of work

Work From 11/2020 TILL NOW

Job Title: Facility manager at European Hostel

Company: European Hostel

Manager/Owner: Shelly - [+1 \(510\) 913-2783](tel:+15109132783)

Location: 761 Minna St, San Francisco, California

Description: Description: this job is a night job, including taking care of late new arrivals, making sure the Hostel is clean, securing the place from unwanted people, answering and helping with guests questions and needs.

WORK EXPERIENCE #2

Work From: 8/2020 – currently working

Job Title: Web Developer

Company: Arad-Services

Location: San Francisco

Description: Develop a website & native app - including a shop/marketplace, sales funnel for products, affiliate program, learning courses, website design, business listing, email newsletter, marketing, SEO, blog posts, video editing, and more useful software.

Business Website: <https://Arad-Services.com/>

Current project: Laburda - <https://Laburda.com>

App on Google Play: <https://play.google.com/store/apps/details?id=com.laburda.twa>

WORK EXPERIENCE #3

Worked From: 10/2019 To 3/2020

Job Title: Cosmetics Salesman

Company: Or Gold

Location: San Francisco

Description: salesman at the Oro Gold Cosmetics Stores,

WORK EXPERIENCE #4

Worked From: 11/2018 To 8/2019

Job Title: Coffee Barista

Company: Chocolate

Location: Crown Heights, Brooklyn, New York.

Role Description: Batista at chocolate, greetings clients, making hot & cold drinks, working on register, keeping place clean,

EDUCATION AND WORK AVAILABILITY

Degree: High School Diploma/GED

Field of Study: Economics administration

Work days availability:

- Sunday - all day
- Monday - all day
- Tuesday - all day
- Wednesday - all day
- Thursday - all day
- Friday - off
- Saturday - off

GENERAL WORK AND EXPERIENCE

- Years: 2001-2007
- Job: Right hand for a singer - This guy -> <https://youtu.be/ECvWko7OXnU>
- Description: I was working with Eli Bozaglo (today a very known singer in weddings) in the early years, my job was in charge of all of his equipment, including packing all equipment inside a minivan driving to the event unpacking all equipment and installing at the event, during the event I was in charge of the music playing and was coordinating with the singer to make the show run perfectly smooth. When event finished i was in charge in packing all equipment into Minivan and driving back with equipment to Warehouse and put it in back to place.
- I started when I was young and working with him several years on call when he needed me so not every day.

- Years: 2003-2006
- Job: joined the Israeli military for 3 years
- Description: I had 1 month of basic training, and was recruited for the intelligence force for the rest of my duty.

- Years: 2006-2007
- Job: Carpenter <https://dormir.co.il/>
- Description: I was working in furniture factory,
- My job was to create a sofa that open to a bed, I was doing all manufacturer labor from the beginning to the end, I was also in charge of inventory + the factory and was working according to schedule a meeting goals on time.
- Very dangerous job working with a very big saw and tools including maintenance for the tools. I changed the structure of the place and we worked faster and more efficient, with a quarter income of 480,000 shekel in income, 4 employees in the factory, the boss the sewing woman me as manager and 1 more worker, I did that for 1 year and went to the USA first time.

- Year: 2007
- Job: aromatherapy pillow salesman
- Description: fist time i came to the US I was working in Birmingham Alabama in Galleria Mall at a kiosk selling aromatherapy pillows, I did it during Christmas and I gained a lot experience from that and I was good also, did it for 3 months, another 3 months a was salesman for dead sea products in Huntsville, and I came back to Israel.
- The job include talking with people in the mall and making a demo by showing them my products and creating a sale and a happy client, after a customer purchase also to upgrade the sale.

- Years: 2007-2008
- Job: Catering for TV show crew
- Description: I was working for a small company doing catering for TV crew in Israel, we had a crew of 2 people (me one of theme) serving out breakfast & lunch for the TV crew on filming sites locations, including packing minivan with all needed for breakfast, driving to the location, opening a buffet with table's and chairs to seat and eat up to 50 people. Work must be on schedule, finishe breakfast puck everything come back to kitchen, unpack and repack for lunch and do it again, work was about 17 hours daily. Lots of responsibilities in this job. I loved this job!

- Year: 2008
- Job: cosmetics salesman
- Description: I got a job in Sweden, I was a cosmetics salesman in the malls in Malmo and also in Denmark we had a cosmetic kiosk that i was working 1ns a week.
- Job includes stopping potential clients at the mall showing them the product explaining them about products and getting them to buy products, after purchasing to do an upgrade for the sale. I was doing this for 5 month and come back to Israel.

- Years 2008-2012
- Jobs: catering for tv crew, deliver man for dominos,
- Description: I was working on and off, I was doing my old job in the catering i was working earlier, and also was a pizza delivery man for domino's for 1 year, during this time I was promoted to be had of delivery drivers and in charge of scooters repairs, after domino's I was 2 years working as a delivery man for small restaurants in my city.

- Years 2012-2013
- Job: cosmetic salesman in Las Vegas
- Description: I was a salesman working for a cosmetic company selling their cosmetics in a kiosks in fashion mall and different hotels and malls in the area, during this time I was also in charge of inventory and making sure that all kiosks have all products and tools they need to have, I was also a trainer for new salesmans that came to the company, I was training them in Circus Circus.
- After about a year I got a proposal from my boos to open my own Business for Christmas, and to get merchandise from him.

- Year: 2013
- Job: cosmetics kiosk owner
- Description: I opened a small Business special for 4 month, 2 month before & during Christmas and 2 month after, finish it close it, and went to Florida.
- Job was including creating business from scratch, finding a new location in Portland,
- Receiving merchandise, buying new designs for kiosk, opening a new kiosk in the mall, recruiting 3 salesmans and training them.
- After 4 month close this business,after business closed I moved to Florida.

- Years: 2013-2016
- Job: cosmetics salesman
- Description: I was a cosmetics salesman in the malls in Orlando, job including finding potential costumers, making demo on costumers and explaining about product, creating a new sale, and upgrading the sale after.

- Years: 2016-2018
- Jobs: helper in electronic store, handyman,
- Description: I moved to New York and lived there 4 years, during this time I was working in different jobs, I was a helper in electronic store helping clients find what they need, organizing products on shelf & in storage, making delivery to clients, i was with them about a year.
- Also I was working with a professional handyman, I was helping him with some jobs, I did it about 3 month.
- Years: 2018-2019
- Jobs: coffee barista, pizzeria cashier,
- Description: I was working in as a barista in a shop called chocolate in crown height, Brooklyn for about a year, job including making coffee drinks and food for people by request, serving food, dealing with cashier, making sure place is clean.
- After this job I was working for a pizzeria shop as a cashier, that's all job requirements.

- Year: 2019-2020
- Job: salesman
- Description: in the end of 2019 I moved to San Francisco, and started to work as a cosmetics salesman for Oro Gold, I was working inside Oro Gold Shops, job including stopping a potential costumers bringing them inside the store, making a professional demo presentation, and closing a deal with new clients. Upgrade the sales not included, there is a specific salesman for that.

- Years: 2020-2022
- Job: own Business
- Description: in 2020 du to covid-19 all business closed, and I officially open my own Business called Arad-Services officially with my own ITIN Number.
- In Arad-Services I provide web services for small business like Website & App development using WordPress,

- Develop an app using Siberian CMS.
- Develop a basic mobile compatible website using my own software.

- Current project: Laburda - <https://play.google.com/store/apps/details?id=com.laburda.twa>
- Description: Laburda is an app on Google play, Laburda is a business listing with a marketplace,

- Years: 2020-2022
- Job: facility manager at European Hostel SF
- Description: this job is a night job, including taking care of late new arrivals, making sure the Hostel is clean, securing the place from unwanted people, answering and helping with guests questions and needs.

I'm currently doing it for a year-and-a-half and still going.

Extra info:

- motivated Self-Starter with a desire to advance with career - (i can confirm that.)
- Exceptional Follow-Up Skills, Excellent Phone Skills. - (i got this)
- Computer and CRM Skills a Plus. - (My hobby is to develop websites on WordPress CRM)
- Excellent Written Communication Skills. (English is not my first language but I think I'm good with it and can always learn more)
- Excellent Customer Relations Skills. (I have it!)
- Ability to Achieve Sales Goals and Customer Satisfaction Standards. (Yes I can)
- Time Management Skills. (Yes I have)
- Desire to Be Part of a Winning Team. (yes!)

CONTACT INFORMATION:

- You can see my Facebook page: <https://www.facebook.com/ShayArad007>
 - LinkedIn: <https://www.linkedin.com/company/arad-services>
 - My Facebook business page: <https://facebook.com/aradservices>
 - Website: <https://Arad-Services.com>
 - Business WhatsApp: [1\(770\)744-2651](https://wa.me/17707442651)
 - Phone: [1\(770\)765-7225](https://wa.me/17707657225)
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- Thanks for your time, Shay Arad



Good day.